



Health Care
Guidance Program

Coordinating with you for better care!

Meeting Program Goals: Working with Members to Improve Quality and Reduce Costs

THE NEW MANAGERS OF CARE

Determining “Impactability” for HCGP Members



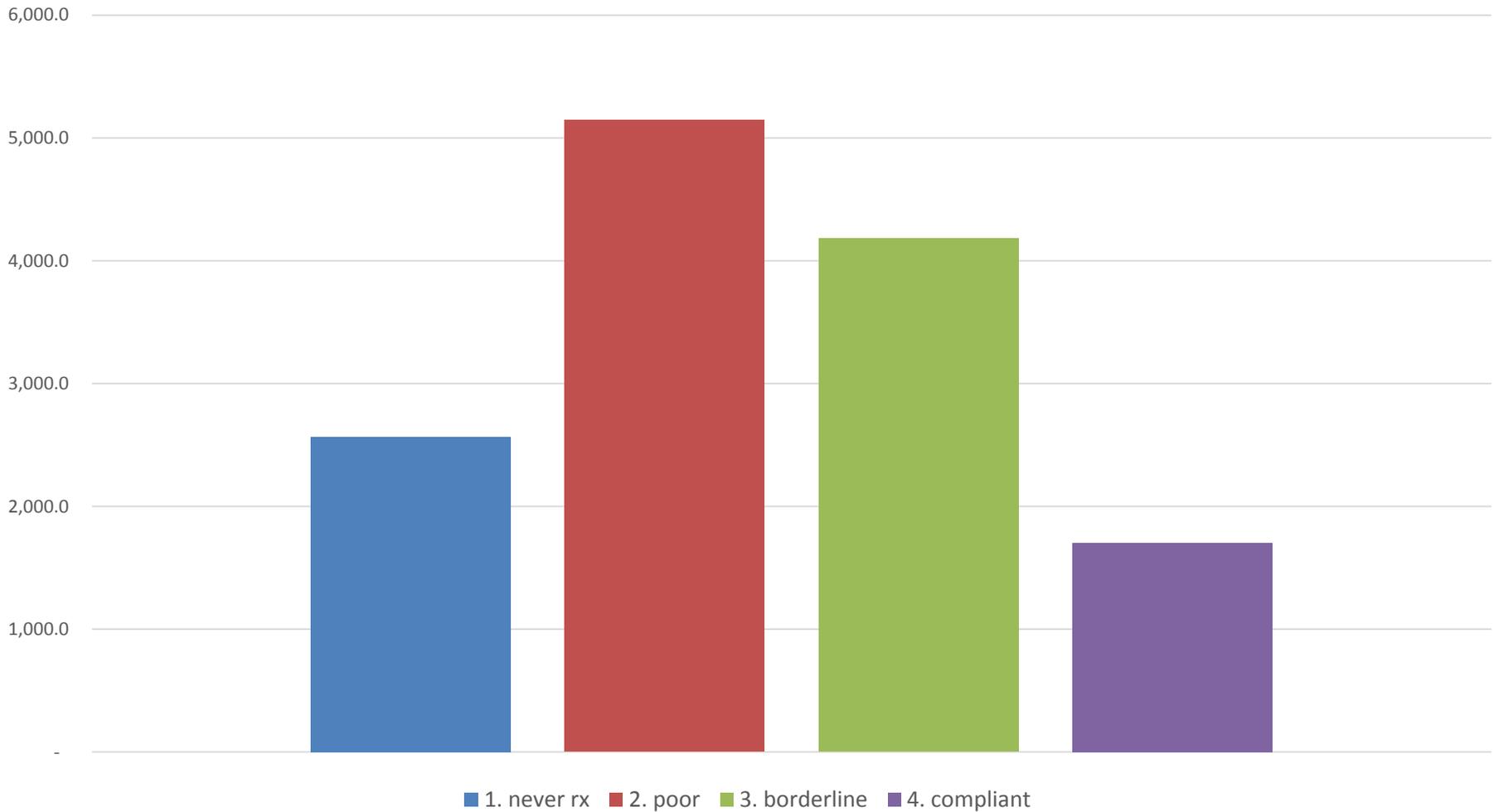
- In most cases, high-cost, high-utilizers provide the biggest opportunity for behavior change.
- High *Impact* contacts are always desired but not always achieved.
- Care Management programs have traditionally targeted five common chronic diseases. HCGP uses 11 qualifying Conditions
- Our Legacy Analytics are the industry leader, and are now upgraded and expanded to identify the most impactable members.

A snapshot of a successful intervention: Medication adherence, a critical focus for disease management

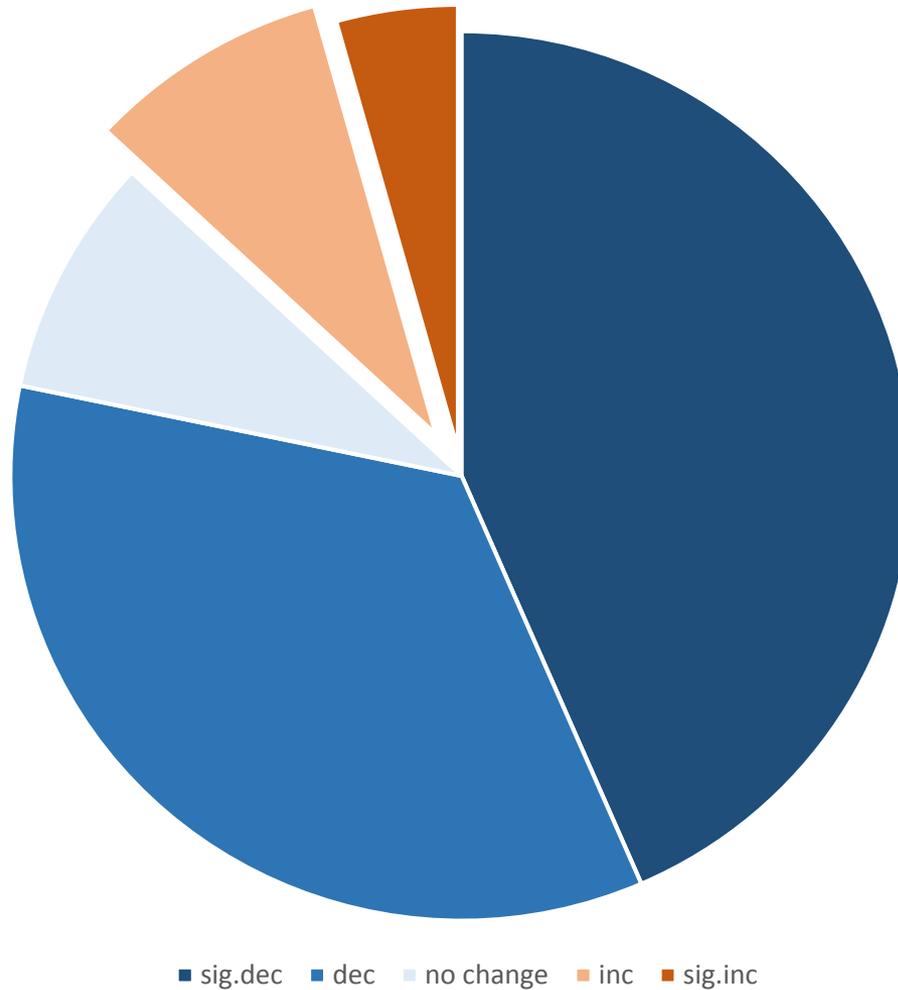


- Analysis of Medicaid FFS members with 23 conditions show the outcomes of medication adherence for each condition
- Data compiled from fee-for-service Medicaid recipients using claims for one year, May 2015- May 2016.

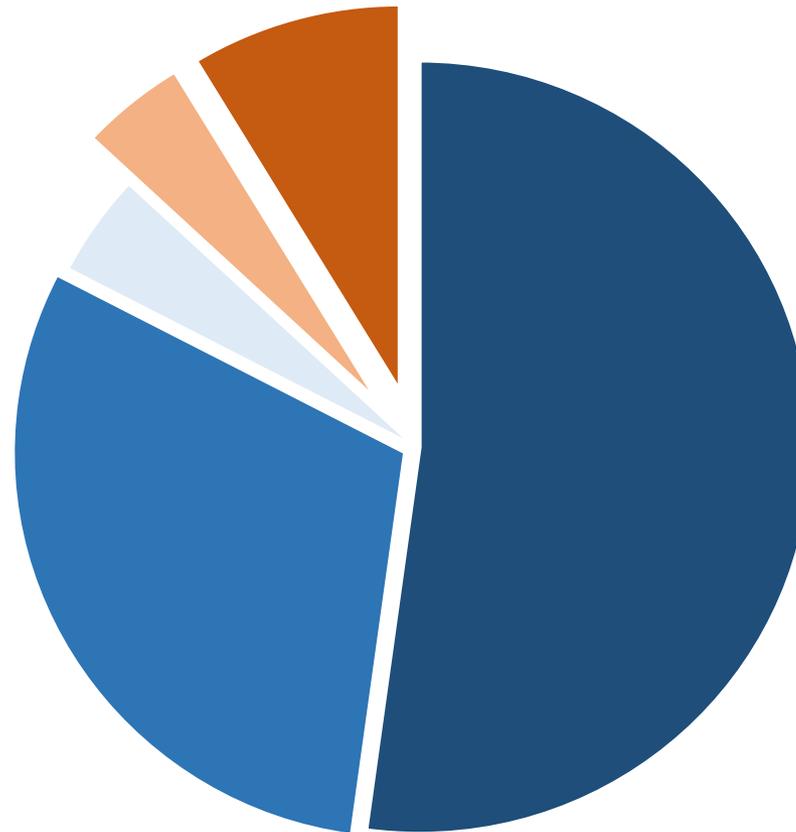
Annualized ED rate for members with Atrial Fibrillation based on Medication Adherence



For Most Conditions ED Use Decreases with Improved Medication Adherence



For Most Conditions Inpatient Use Decreases with Improved Medication Adherence



■ sig.dec ■ dec ■ no change ■ inc ■ sig. inc

For a Slight Majority of Conditions, Total Cost stays the same or Decreases with Medication Adherence



Improved targeting will have far reaching effects.

- Disease Management Focus will be on members who are most likely to benefit from improved medication compliance
- In most cases we will be able to identify the noncompliant members for targeting
- Aside from *improved health*, increasing medication adherence in specific conditions will:

Free up ER, Inpatient beds and decrease costs- *in the short run!*



Thank You!
Public Comments About the
Progress of
The Health Care Guidance
Program are Welcomed!



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